



RECEIVED

MAY 02 REC'D 2019

FROM: Kari
BY: Cheryl

City of Pell City
Application for Funding - FY 2019-2020

Name of Organization/Agency: Christian Love Pantry

Mailing Address: 205 Edwin Holladay Place, Suite 105, Pell City, AL 35125

Street Address if different than above): _____

Name & Title of Contact Person: Alan Foster, Director

Contact Phone #: (386)546-2160 (cell) Email Address: dialfoster@gmail.com

Federal Tax ID #: 63-1048552 Website: _____

Is your Organization/Agency a corporation? Yes If so, is it a non-profit organization? 501(c)(3)

Amount of funds requested: \$7200.00

Detailed description of the reason for the requested funds:

Our all volunteer organization provides emergency food to approximately 50 St. Clair County families per week. More than 50 percent reside in Pell City and Cropwell. The funds will allow us to direct more dollars toward food purchase rather than overhead expenses.

Benefits (if any) provided to the Citizens of Pell City, including the number of residents receiving service in the last operating year:

In 2018, more than \$177,000 worth of food was provided to 2866 low income families in need of emergency food. That included 7733 people, 32% of which were children.

Did you receive funds from the City in previous years? X yes no

If so, what year and what were the uses of the funds:

FY2013-14; FY2014-2015; FY2015-2016; FY2016-2017; FY2017-2018. Funds were used to offset the cost of rent, allowing more funds to be used to purchase food. When possible, food is procured through the Community Food Bank in Birmingham at a cost of 16 cents/ pound plus transportation. This allows us to provide our clients a sufficient quantity of healthy food to get past a crisis.



City of Pell City

Application for Funding - FY 2019-2020 (continued)

Who is your Chief Financial Officer: Deborah Cearley, Treasurer Phone #: 205 515-1915

In addition to this application, the following items are required:

- an annual budget for the year in which the funds are requested
- most recent tax return
- most recent audited financial statements
- a list of direct funding or in-kind services received from other governmental entities
- any additional information that addresses the priorities set forth in the Appropriation Policy
- if your organization serves a population outside of Pell City, please quantify the proportion of services that benefit the residents of Pell City

I hereby approve the submission and contents of this application and agree that any grant awarded pursuant to this application will be subject to the review of the City and will be administered in conformity with the purposes stated above,

Signature: Alan Foster Title: Director Date: APRIL 25, 2019

2:47 PM

01/10/19

Accrual Basis

Christian Love Pantry
Profit & Loss Prev Year Comparison
 January through December 2018

	Jan - Dec 18	Jan - Dec 17	\$ Change	% Change
Ordinary Income/Expense				
Income				
4 - Contributed support				
4010 - Indiv.	6,093.23	10,530.00	-4,436.77	-42.1%
4070 - Churches				
4072 - First United Methodist Church	14,222.93	18,512.27	-4,289.34	-23.2%
4073 - Our Lady of the Lake	2,630.00	1,934.62	695.38	46.3%
4074 - Mt. Piscah	50.00	0.00	50.00	100.0%
4078 - First Baptist Charity SS Class	3,298.98	4,408.52	-1,109.56	-25.2%
4080 - Odenville Presbyterian	500.00	500.00	0.00	0.0%
4082 - Cropwell Baptist Church	2,150.00	1,716.68	433.32	25.2%
4083 - Seventh Day Adventist Church PC	1,700.00	1,400.00	300.00	21.4%
4084 - St Simon Peter	1,241.38	8,303.53	-7,062.15	-85.1%
4090 - Grace Chapel of Eden	275.00	0.00	275.00	100.0%
4070 - Churches - Other	1,150.00	1,344.54	-194.54	-14.5%
Total 4070 - Churches	27,418.27	38,120.16	-10,701.89	-28.1%
4085 - EFS Natl. Bd. Pg.	919.00	6,094.00	-5,175.00	-84.9%
4110 - United Way				
4111 - United Way ACH	37,178.04	37,472.00	-293.96	-0.8%
4112 - United Way -Individuals	307.80	665.51	-357.71	-64.4%
Total 4110 - United Way	37,485.84	38,137.51	-651.67	-2.2%
4117 - Business	5,070.20	6,015.00	-944.80	-15.7%
4540 - Local government grants	14,400.00	7,200.00	7,200.00	100.0%
4 - Contributed support - Other	397.17	167.00	230.17	119.9%
Total 4 - Contributed support	91,753.71	106,483.67	-14,709.96	-13.6%
4020 - Tablescape Fundraiser	7,575.18	7,419.81	155.37	2.1%
5 - Earned revenues				
5310 - Interest-savings/short-term inv	488.41	409.64	88.77	14.3%
Total 5 - Earned revenues	488.41	409.64	88.77	14.3%
Total Income	99,797.30	114,293.32	-14,496.02	-12.7%
Expense				
8100 - EXPENSES				
Christmas Meal in the Park	2,943.38	830.69	2,112.47	254.2%
7520 - Accounting fees	175.00	350.00	-175.00	-50.0%
7549 - Business Appreciation	100.00	100.00	0.00	0.0%
7550 - Volunteer's Appreciation Meals	616.82	1,014.04	-397.22	-39.2%
8105 - Groceries	69,782.35	67,395.76	2,386.59	3.5%
8110 - Supplies	181.24	747.70	-566.46	-75.8%
8120 - Grocery Bags	27.37	0.00	27.37	100.0%
8130 - Telephone	1,665.41	1,583.55	101.86	6.5%
8150 - Office Supplies	579.61	57.13	522.48	914.6%
8160 - Equip rental & maintenance	0.00	-9.71	9.71	100.0%
8161 - Gas Used Transporting Groceries	83.76	0.00	83.76	100.0%
8162 - Construction Additl Stor	17,235.17	0.00	17,235.17	100.0%
8170 - Printing & copying	34.82	262.00	-227.18	-66.7%
8210 - Rent	6,000.00	7,200.00	-1,200.00	-16.7%
8320 - Conference, convention, meeting	75.00	0.00	75.00	100.0%
Total 8100 - EXPENSES	99,499.91	79,511.36	19,988.55	25.1%
8200 - Occupancy expenses				
8220 - Utilities	150.00	290.00	-140.00	-48.3%
8290 - Repairs	130.13	12.14	117.99	971.8%
Total 8200 - Occupancy expenses	280.13	302.14	-22.01	-7.3%
8300 - Travel & meetings expenses				
8310 - Travel	943.07	259.12	684.95	265.4%
Total 8300 - Travel & meetings expenses	943.07	259.12	684.95	265.4%
8500 - Misc expenses				
8520 - Insurance - non-employee	905.00	272.00	633.00	232.7%
Total 8500 - Misc expenses	905.00	272.00	633.00	232.7%
Total Expense	101,628.11	80,343.62	21,284.49	26.5%
Net Ordinary Income	-1,830.81	33,949.70	-35,780.51	-105.4%
Net Income	-1,830.81	33,949.70	-35,780.51	-105.4%

2:47 PM

01/19/19

Accrual Basis

Christian Love Pantry
Balance Sheet
 As of December 31, 2018

	<u>Dec 31, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
METRO BANK (CHECKING)	99,988.98
Metro Bank Food Expense Account	1,097.94
1040 - Petty cash	<u>100.00</u>
Total Checking/Savings	101,186.92
Other Current Assets	
1460 - Deposits	<u>-792.50</u>
Total Other Current Assets	<u>-792.50</u>
Total Current Assets	100,394.42
Fixed Assets	
1640 - Furniture, fixtures, & equip	1,367.56
1650 - Vehicles	<u>39.91</u>
Total Fixed Assets	<u>1,407.47</u>
TOTAL ASSETS	<u><u>101,801.89</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2350 - Unearned/deferred rev - other	<u>5,400.00</u>
Total Other Current Liabilities	<u>5,400.00</u>
Total Current Liabilities	<u>5,400.00</u>
Total Liabilities	5,400.00
Equity	
3001 - Opening Bal Equity	19,765.89
3010 - Unrestrict (retained earnings)	78,466.81
Net Income	<u>-1,830.81</u>
Total Equity	<u>96,401.89</u>
TOTAL LIABILITIES & EQUITY	<u><u>101,801.89</u></u>

6:03 PM

04/17/19

Accrual Basis

Christian Love Pantry
Profit & Loss Prev Year Comparison
January through March 2019

	Jan - Mar 19	Jan - Mar 18	\$ Change	% Change
Ordinary Income/Expense				
Income				
4 - Contributed support				
4010 - Indiv.	4,780.00	2,135.23	2,644.77	123.9%
4070 - Churches				
4072 - First United Methodist Church	1,350.00	4,200.00	-2,850.00	-67.9%
4073 - Our Lady of the Lake	900.77	606.00	294.77	48.6%
4074 - Mt. Piscah	50.00	0.00	50.00	100.0%
4078 - First Baptist Charity SS Class	1,499.20	0.00	1,499.20	100.0%
4082 - Cropwell Baptist Church	316.67	300.00	16.67	5.6%
4083 - Seventh Day Adventist Church PC	300.00	0.00	300.00	100.0%
4084 - St Simon Peter	1,500.00	411.38	1,088.62	264.6%
4090 - Grace Chapel of Eden	75.00	75.00	0.00	0.0%
4070 - Churches - Other	0.00	500.00	-500.00	-100.0%
Total 4070 - Churches	5,991.64	6,092.38	-100.74	-1.7%
4110 - United Way				
4111 - United Way ACH	10,025.56	9,179.49	846.07	9.2%
4112 - United Way -Individuals	0.00	220.80	-220.80	-100.0%
Total 4110 - United Way	10,025.56	9,400.29	625.27	6.7%
4117 - Business	4,525.00	1,811.00	2,714.00	149.9%
4540 - Local government grants	0.00	7,200.00	-7,200.00	-100.0%
4 - Contributed support - Other	0.00	52.00	-52.00	-100.0%
Total 4 - Contributed support	25,322.20	26,690.90	-1,368.70	-5.1%
4020 - Tablescape Fundraiser	0.00	7,575.18	-7,575.18	-100.0%
5 - Earned revenues				
5310 - Interest-savings/short-term inv	164.36	76.67	87.69	114.4%
Total 5 - Earned revenues	164.36	76.67	87.69	114.4%
Total Income	25,486.56	34,342.75	-8,856.19	-25.8%
Expense				
8100 - EXPENSES				
8105 - Groceries	17,162.72	18,027.37	-864.65	-4.8%
8110 - Supplies	0.00	43.69	-43.69	-100.0%
8130 - Telephone	424.99	410.41	14.58	3.6%
8161 - Gas Used Transporting Groceries	190.15	0.00	190.15	100.0%
8170 - Printing & copying	0.00	34.82	-34.82	-100.0%
8210 - Rent	1,800.00	1,800.00	0.00	0.0%
Total 8100 - EXPENSES	19,577.86	20,316.29	-738.43	-3.6%
8200 - Occupancy expenses				
8220 - Utilities	0.00	70.00	-70.00	-100.0%
8295 - Cleaning	353.43	0.00	353.43	100.0%
Total 8200 - Occupancy expenses	353.43	70.00	283.43	404.9%
8300 - Travel & meetings expenses				
8310 - Travel	0.00	184.92	-184.92	-100.0%
Total 8300 - Travel & meetings expenses	0.00	184.92	-184.92	-100.0%
Total Expense	19,931.29	20,571.21	-639.92	-3.1%
Net Ordinary Income	5,555.27	13,771.54	-8,216.27	-59.7%
Net Income	5,555.27	13,771.54	-8,216.27	-59.7%

6:04 PM
04/17/19
Accrual Basis

Christian Love Pantry
Balance Sheet
As of March 31, 2019

	<u>Mar 31, 19</u>
ASSETS	
Current Assets	
Checking/Savings	
METRO BANK (CHECKING)	98,841.45
Metro Bank Food Expense Account	7,754.97
1040 - Petty cash	145.77
Total Checking/Savings	<u>106,742.19</u>
Other Current Assets	
1460 - Deposits	-792.50
Total Other Current Assets	<u>-792.50</u>
Total Current Assets	<u>105,949.69</u>
Fixed Assets	
1640 - Furniture, fixtures, & equip	1,367.56
1650 - Vehicles	39.91
Total Fixed Assets	<u>1,407.47</u>
TOTAL ASSETS	<u><u>107,357.16</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2350 - Unearned/deferred rev - other	5,400.00
Total Other Current Liabilities	<u>5,400.00</u>
Total Current Liabilities	<u>5,400.00</u>
Total Liabilities	<u>5,400.00</u>
Equity	
3001 - Opening Bal Equity	19,765.89
3010 - Unrestrict (retained earnings)	76,636.00
Net Income	5,555.27
Total Equity	<u>101,957.16</u>
TOTAL LIABILITIES & EQUITY	<u><u>107,357.16</u></u>

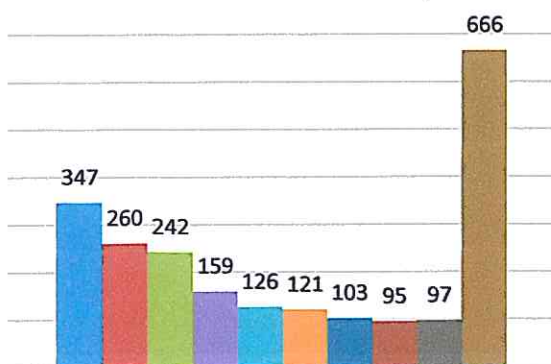
Christian Love Pantry

Annual Report 2018

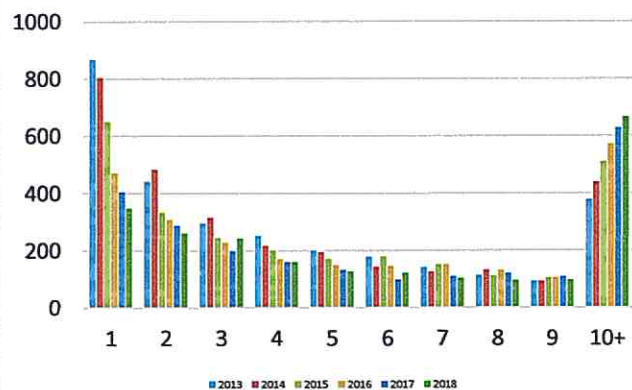
SERVICE TRENDS

- 2866 Households/ 7733 people received service including 100 Easter food boxes, 200 Thanksgiving Boxes, and 352 Christmas boxes. Overall this is 2% more than 2017. Easter Service for 100 contributed to that increase.
- 45% Males; 55% females. 32% children; 50% 19-59 years old; 18% 60 years old or older.
- Household size – average 2.7 people
- \$177,685 is the estimated value of groceries provided, not counting extras such as bread & pastries and Easter boxes. Amount spent on groceries during same period was \$72,725.
- Highest service areas: 46% Pell City; Odenville 10%; Ragland 10%; Ashville 9%; Cropwell 6%, Moody 4%
- We are continuing a trend of declining first time clients while long term clients are increasing. There were 14% fewer first time clients households (-58) but 6% more households with 10 or more visits (+39). This is consistent with the historically low local unemployment numbers.

Clients Visit History



Historical Trend - Times Visited



SIGNIFICANT EVENTS 2018

- As a United Way of Central Alabama (UWCA) member agency, the Christian Love Pantry applied and was accepted into both the Alabama State Employees combined Charitable Campaign and the Combined Federal Campaign (CFC).
 - In June 2018, UWCA elected to not participate in the CFC as a Federation which means that we will need to pay our own application and listing fees in the future. In the past, donations went to the UCWA and was part of our overall allocation. Future donation would be from the CFC to us directly. Application fee is \$400 and listing fee is \$17 for 2019.
 - Tablesapes fundraiser raised \$7575 each for the Christian Love Pantry and Lakeside Hospice.
 - The Stewardship Review by the Alabama Association of Nonprofits resulted in green ratings in all categories.
 - To allow Easterseals to establish a low cost medical clinic in the Social Services building, the Christian Love Pantry constructed a storage addition so rooms storing food could be vacated without losing the economies of bulk purchasing. The addition was approved and permitted by the City of Pell City, and many members of the community donated labor and supplies. The result was a storage area with a door for outside access that is more efficient for the supply and stocking team members. Total cost for the addition was \$17,235 which was under the \$18,000 maximum budget approved by the Board of Directors for the project.
 - We were approved for \$1838 in Emergency Food and Shelter Funds in 2018.
 - The City of Pell City approved an allocation of \$7200 for 2019 which will offset our rent of \$600/ month.
 - Community support continued to be strong. In addition to support from local churches, individuals, and businesses. Dr. Aultman sponsored an Easter food service for 100 households. The First Baptist Church sponsored 200 households for Thanksgiving, and we were able to provide for 352 households for Christmas in the Park. Some funds from Painting for the Pantry, hosted by St. Simon Peter Episcopal Church, were used to provide pet supplies, which were obtained from the Community Food Bank.
-

**Christian Love Pantry Client Service
Zip Code Analysis 2018**

Zip Code	City/Area	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Total	%
35125	Pell City-DT	63	50	74	58	52	59	63	63	38	67	35	167	789	29.6%
35128	Pell City-South	32	17	57	24	20	32	36	33	23	32	21	102	429	16.1%
35054	Cropwell	15	13	12	7	11	10	13	5	9	11	19	30	155	5.8%
35004	Moody	9	10	11	6	10	8	12	9	10	4	11	11	111	4.2%
35052	Cook Springs	1	0	0	0	0	0	0	0	0	0	0	1	2	0.1%
35094	Leeds	9	2	5	8	5	7	7	4	5	8	10	10	80	3.0%
35112	Margaret		3	1	0	1	1	1	1	1	0	3	2	14	0.5%
35120	Odenville	29	20	18	9	22	18	24	26	20	25	20	45	276	10.4%
35131	Ragland	23	15	22	22	25	23	18	30	11	19	15	55	278	10.4%
35135	Riverside	9	2	5	5	3	7	3	7	4	3	2	17	67	2.5%
35146	Springville	9	9	6	5	5	2	11	8	5	8	10	14	92	3.5%
35173	Trussville	1	3	5	2	3	3	3	2	2	0	1	2	27	1.0%
35178	Vincent	7	2	10	5	4	6	5	3	4	4	6	15	71	2.7%
35953	Ashville	16	23	26	23	14	21	14	22	12	17	15	31	234	8.8%
35987	Steele	2	2	5	4	1	2	6	1	2	3	3	4	35	1.3%
35182	Wattsville		0	0	0	0	0	0	0	0	0	0	2	2	0.1%
35972	Gallant		0	0	0	0	0	0	0	0	0	0	0	0	0.0%
	Other	1	0		1	0	0	0	0	0	0	1	0	3	0.1%
	Homeless	1	0		0	0		0	0	0	0	0	0	1	0.0%
		227	171	257	179	176	199	216	214	146	201	172	508	2666	100.0%

