

# CEPA MANAGEMENT CORP

## BUDGET OVERVIEW: CEPA FY 2020 BUDGET - FY20 P&L

October 2019 - September 2020

	TOTAL
Income	
603 Concession Income	3,080.00
611 Ticket Sales	36,260.00
616 Drama Fees	7,100.00
617 Art Camp Fees	300.00
619 Facilities Rental Income	6,400.00
627 Pell City School System Funding	32,500.00
628 City of Pell City Funding	25,000.00
632 Contributions - Corporate	1,500.00
633 Contributions - Individuals	1,000.00
634 CEPA Society	9,500.00
636 Grant Income	12,000.00
660 Sponsorships	2,000.00
<b>Total Income</b>	<b>\$136,640.00</b>
Cost of Goods Sold	
704 Drama Camp Costs	1,100.00
705 Concessions Supplies and Food	1,300.00
711 Ticket Sales Expense	
711.02 Handling Charges - Tickets	1,450.00
711.04 Credit Card Fees Ticket Sale	600.00
711.06 Ticket Processing Service	600.00
<b>Total 711 Ticket Sales Expense</b>	<b>2,650.00</b>
713 Contract Consulting	1,200.00
714 Credit Card Processing Fees	1,000.00
719 Facilities Rental Expense	1,400.00
730 Janitorial Service	480.00
736 Grant Distribution	12,000.00
746 Production Costs	90.00
746.02 Scripts for Plays	300.00
746.03 Technical	1,600.00
746.04 Royalties	2,500.00
746.05 Set Construction and Props	750.00
746.06 Costumes	500.00
746.09 Printing	1,000.00
746.10 Performance Fees	8,500.00
746.19 Catering	1,200.00
746.44 Supplies for Productions	220.00
746.45 746.45 Event Marketing	800.00
746.46 Director fees	1,400.00
<b>Total 746 Production Costs</b>	<b>18,860.00</b>
747 Photography	650.00
<b>Total Cost of Goods Sold</b>	<b>\$40,640.00</b>
<b>GROSS PROFIT</b>	<b>\$96,000.00</b>

	TOTAL
Expenses	
800 Marketing	1,400.00
809 Bank Fees	40.00
810 Computer Expense	500.00
813 Contract Services	510.00
814 Credit Card Fees	950.00
815 Depreciation Expense	1,500.00
816 Dues and Subscriptions	1,270.00
818.00 Facilities and Equipment	
818.2 Janitorial Service & Cleaning	120.00
818.5 Equipment	360.00
<b>Total 818.00 Facilities and Equipment</b>	<b>480.00</b>
833 Interest	70.00
840 Legal and Accounting	4,500.00
844 Meals & Entertainment	250.00
845 Office Expense	250.00
847 Postage, Mailing Service	120.00
877 Supplies	300.00
888 Travel	
888.1 Convention, Conference, Meeting	60.00
<b>Total 888 Travel</b>	<b>60.00</b>
Payroll Expenses	
870 Wages	72,241.00
882 Taxes	5,573.45
<b>Total Payroll Expenses</b>	<b>77,814.45</b>
<b>Total Expenses</b>	<b>\$90,014.45</b>
NET OPERATING INCOME	<b>\$5,985.55</b>
Other Income	
650 Interest Income from MM	15.00
<b>Total Other Income</b>	<b>\$15.00</b>
NET OTHER INCOME	<b>\$15.00</b>
NET INCOME	<b>\$6,000.55</b>