

# CEPA Management Corp.

## FY 2019 YTD Budget v Actual



	Totals at of March 31, 2019			
	Actual	Budget	over Budget	% of Budget
Income				
603 Concession Income	3,358.35	1,440.00	1,918.35	233.22%
611 Ticket Sales	22,236.00	31,000.00	-8,764.00	71.73%
616 Drama Fees	800	2,500.00	-1,700.00	32.00%
619 Facilities Rental Income	2,045.00	5,400.00	-3,355.00	37.87%
627 Pell City School System Funding	25,000.00	32,500.00	-7,500.00	76.92%
628 City of Pell City Funding	25,000.00	25,000.00	0	100.00%
632 Contributions - Corporate	0.00	3,000.00	-3,000.00	0.00%
633 Contributions - Individuals	0	8,000.00	-8,000.00	0.00%
634 CEPA Society	8,550.00	8,000.00	550.00	106.88%
636 Grant Income	9,450.00	11,150.00	-1,700.00	84.75%
660 Sponsorships	0.00	3,000.00	-3,000.00	0.00%
Total Income	\$96,439.35	130,990.00	-34,550.65	73.62%
Cost of Goods Sold				
704 Drama Camp Costs	0	3,000.00	-3,000.00	0.00%
705 Concessions Supplies and Food	1,595.68	480	1,115.68	332.43%
711 Ticket Sales Expense	2,815.42	3,692.00	-876.58	76.26%
713 Contract Consulting	750	0	750	
714 Credit Card Processing Fees	326.2	1,320.00	-993.8	24.71%
719 Facilities Rental Expense	3,330.00	0	3,330.00	
730 Janitorial Service	240	1,680.00	-1,440.00	14.29%
736 Grant Distribution	2,000.00	0	2,000.00	
737 Distribution of Pass Thru	1,020.00	0	1,020.00	
746 Production Costs	12,986.28	31,805.00	-18,818.72	40.83%
746.77 Miscellaneous Supplies	240.1	0	240.1	
747 Photography	100	0	100	
Total Cost of Goods Sold	\$25,403.68	\$41,977.00	-\$16,573.32	60.52%
Gross Profit	\$71,035.67	\$89,013.00	-\$17,977.33	79.80%
Expenses				
800 Marketing	1,184.36	1,440.00	-255.64	82.25%
809 Bank Fees	29.95	0	29.95	
810 Computer Expense	290.03	300	-9.97	96.68%
813 Contract Services	197.50	0	197.50	
814 Credit Card Fees	335.78	0	335.78	
816 Dues and Subscriptions	475	800	-325	59.38%
818.00 Facilities and Equipment	643.17	0	643.17	
833 Interest	24.22	0	24.22	
840 Legal and Accounting	1,896.95	4,800.00	-2,903.05	39.52%
845 Office Expense	116.56	240.00	-123.44	48.57%
847 Postage, Mailing Service	11.84	0	11.84	
881 Taxes and Licenses	25	0	25	
886 Penalties	40.45	0	40.45	
Payroll Expenses	46,716.39	0	46,716.39	
Total Expenses	51,987.20	\$7,580.00	44,407.20	685.85%
Net Operating Income	\$19,048.47	\$81,433.00	-\$62,384.53	23.39%
Other Income				
650 Interest Income from MM	10.74	1.28	9.46	839.06%
Total Other Income	\$10.74	\$1.28	\$9.46	839.06%
Net Other Income	\$10.74	\$1.28	\$9.46	839.06%
Net Income	\$19,059.21	\$81,434.28	-\$62,375.07	23.40%

Notes

Expected to exceed budget / Drama Camp in July  
 Expected to exceed budget / Most Rentals in Summer & Fall  
 Additional Appropriation Coming in May

Two more grant cycles in FY 2019

Not expected to reach budget

Account label changes resulted in misaligned figures  
 Payroll is on target with budget